

PITCH DECK



ABOUT US



Valobat - Pioneering Sustainable Waste Solutions in Construction

Building a Greener Future Through Circular Economy

Our Partners:



DATE 

July 12, 2021

LOCATION 

Courbevoie, France

CEO 

Hervé de Mestres



Our goal is to transform construction waste management in France and across Europe



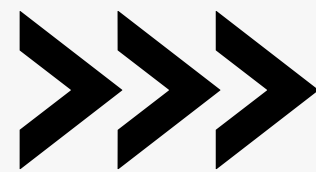
We propose servitization, allowing us to offer both digital and physical solutions for the recycling and repurposing of construction and demolition waste

PROBLEM STATEMENT



Waste Generation

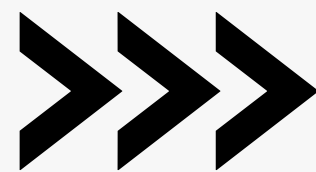
- Large Volume of Waste
- Low recycling rates
- High Landfill Dependence



Significant Environmental Impact

Regulatory Pressures

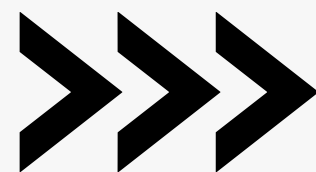
- Strict Environmental Regulations



Companies are pushed to adopt sustainable waste practices

Economic Impact

- Inefficient waste management systems



Increase cost, loss of reusable materials, missed opportunities for circular economy practices

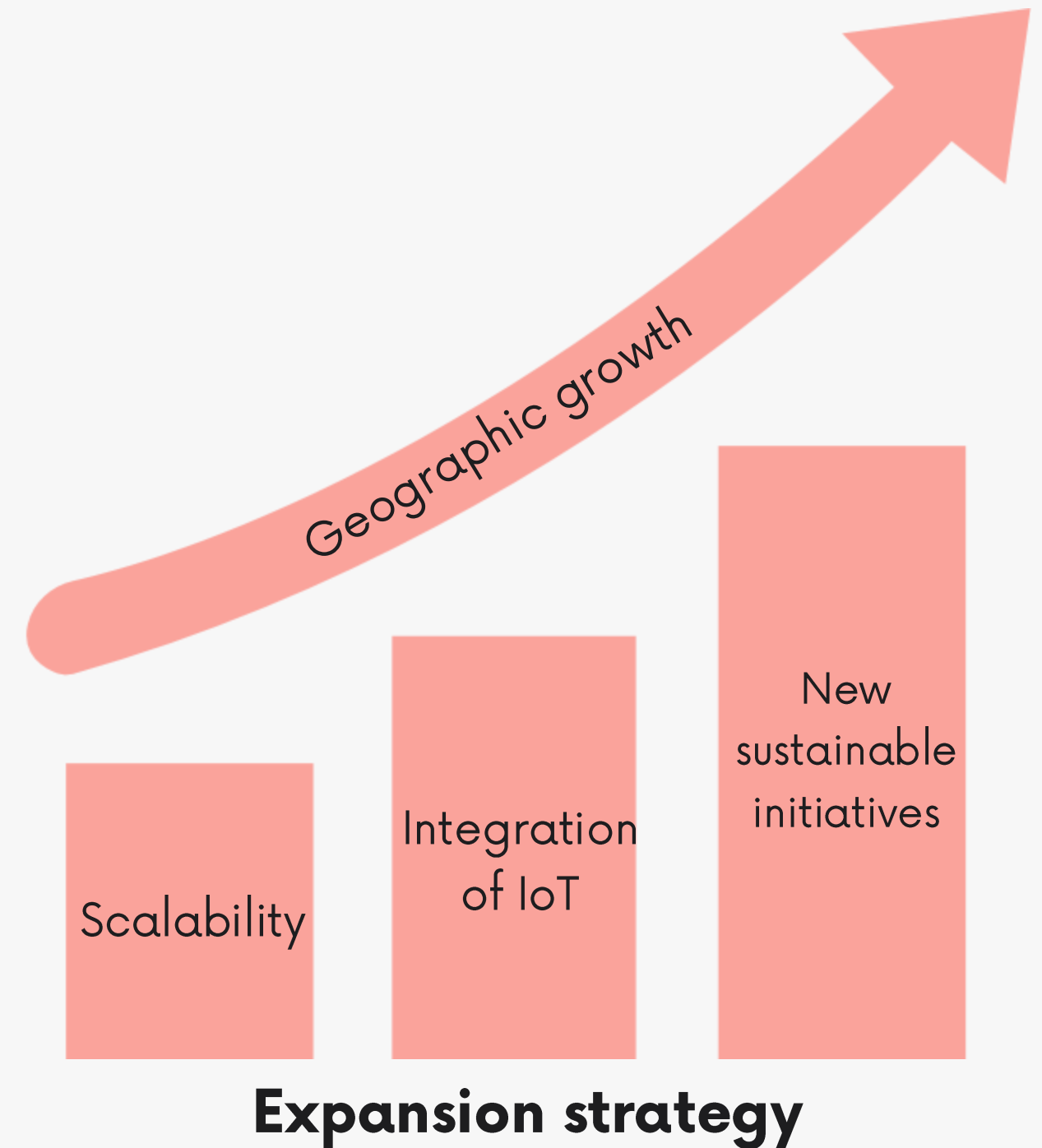
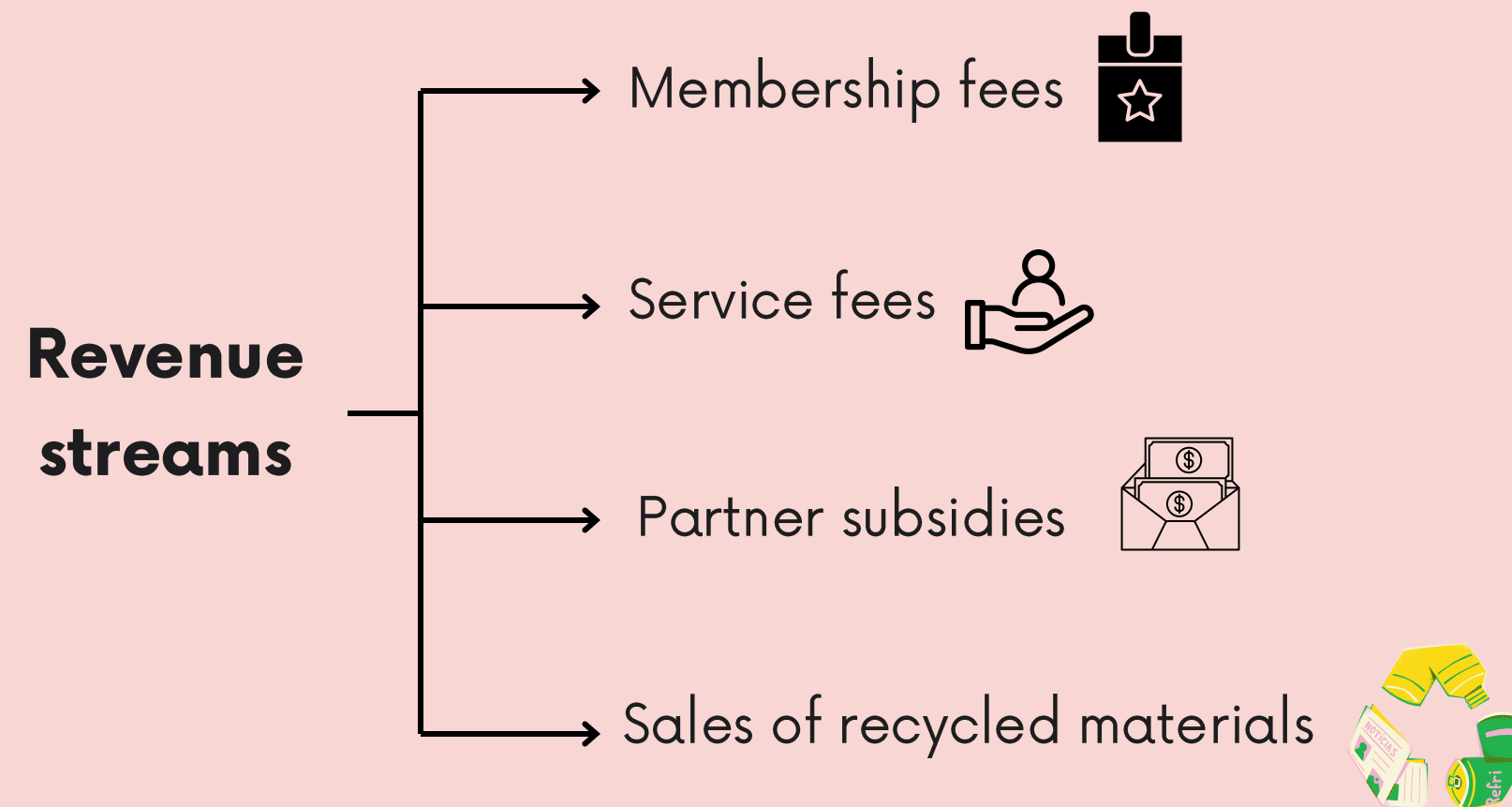
OUR SOLUTION



- 1 Waste Collection Points
- 2 Sorting and Recycling Solutions
- 3 Waste Traceability and Compliance Tools
- 4 Advisory and Training Services
- 5 Material Recovery and Repurposing
- 6 Collaboration with Local Governments and Stakeholders



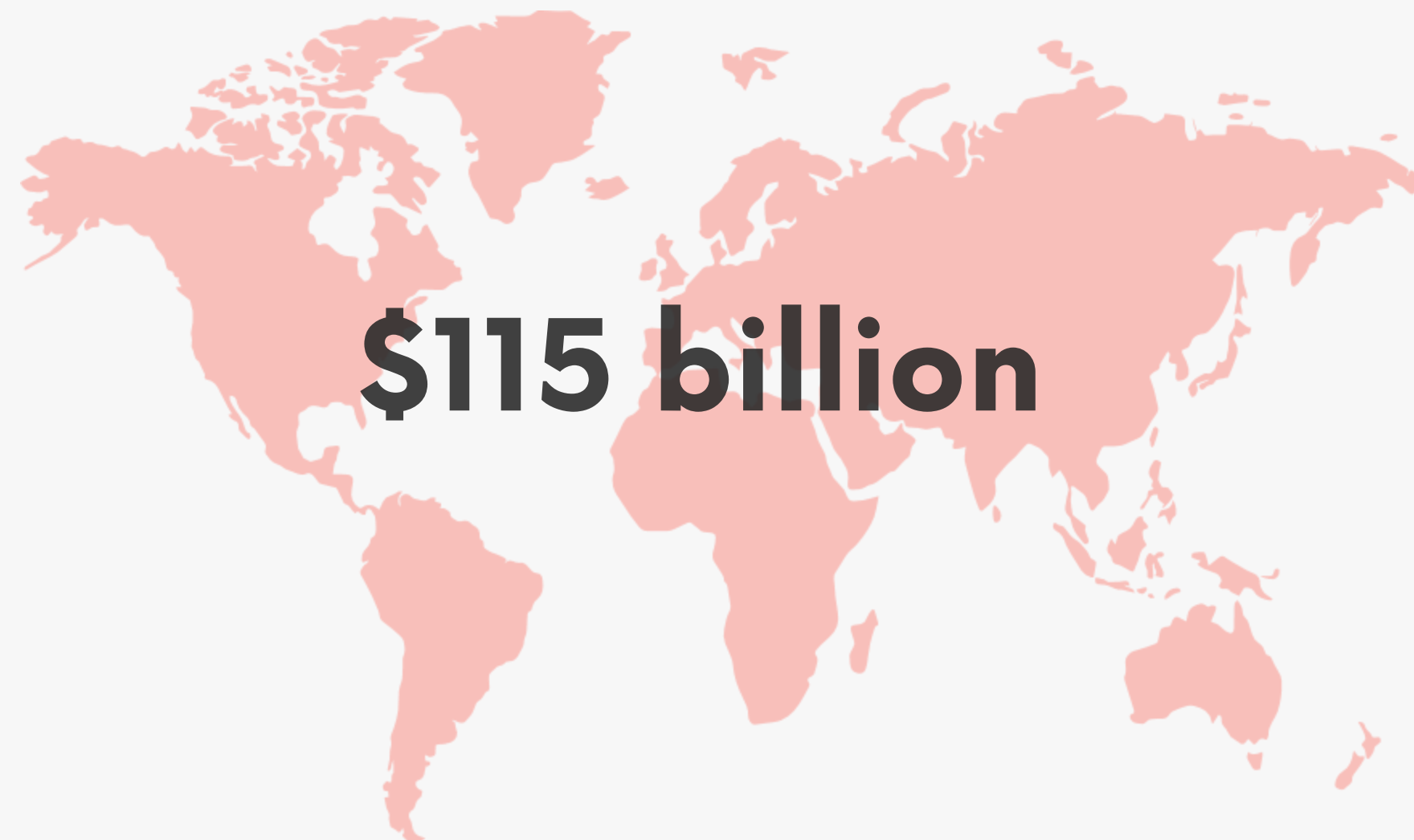
BUSINESS MODEL OF VALOBAT



MARKET OPPORTUNITY



Market size in 2023



- 2024 Growth projection: 5%



COMPETITIVE ADVANTAGE



Valobat has unique strengths that give it a competitive advantage.

Established Industry Partnerships

Backing from major industry players like Schneider Electric or Grohe allowing Valobat to leverages established networks and knowledge.

Technological Innovation

IoT-based tracking, compliance automation, and user-friendly digital platform.

Scalable Collection Network

Serve construction needs with an extensive network of collection points and recycling facilities.

Sustainability-Driven Brand

Aligns with the consumer and business demand for environmentally friendly practices.

IMPACT & SUSTAINABILITY

Environmental and Social Benefits



Environmental

Reduces landfill waste and resource depletion



Economic

Supports local economies and social enterprises through partnerships



Social Impact

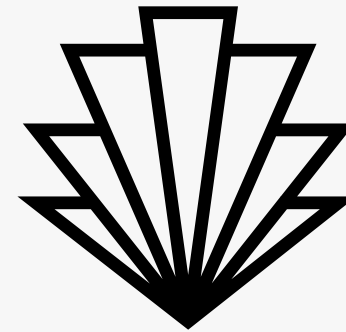
Promotes recycling and efficient waste management practices

GROWTH & POTENTIAL



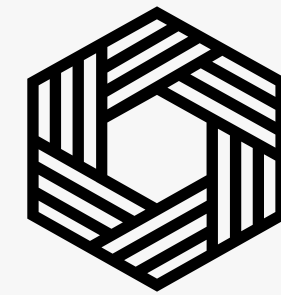
Alignment with Industry

Trends: Growing global and regional push for circular economy practices, rising demand for regulatory compliance in construction.



Technological

Enhancements: Investment in tech (like the ValoDépot app) for increased operational efficiency, better customer experience, and compliance tracking.



Future Milestones:

Short-Term: Expand services to include consultancy on circular economy practices.

Medium-Term: Geographic expansion across Europe, focus on markets with favorable regulatory environments.

Long-Term: Extend the service portfolio to deconstruction services, upcycling of construction materials, and introduce advanced waste sorting technologies.



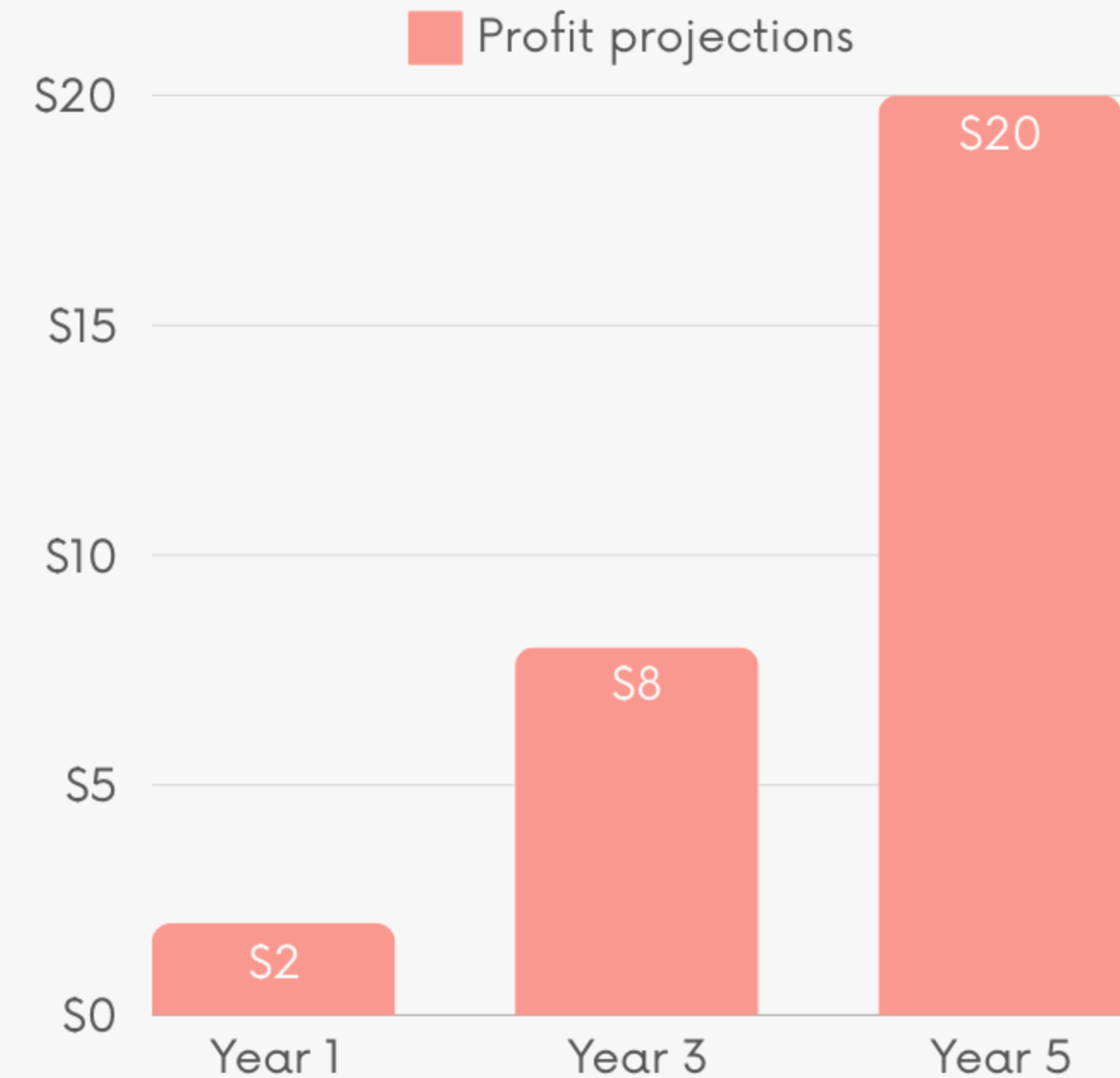
FINANCIALS

Profit projections:

- Year 1: \$2 million, focusing on local market penetration and partnership development.
- Year 3: \$8 million, with expansion into new regions, B2G partnerships, and advisory services.
- Year 5: \$20 million+, leveraging European market expansion and service diversification.

How will we use the funds:

- Technology Development: Enhancing the digital platform and incorporating IoT.
- Market Expansion: Building partnerships and establishing collection centers in target markets.
- R&D: Development of new recycling and waste processing techniques, aligning with regulatory changes.



CONCLUSION



Join Us in Shaping a Sustainable Future

Valobat is uniquely positioned to lead the transition to a circular economy in construction waste management. By investing in Valobat, you support an impactful, scalable business that combines technology, sustainability, and economic opportunity to create a lasting positive environmental and societal impact.

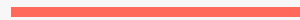
Next Steps:

Let's work together to scale Valobat's transformative model across Europe and beyond, creating a blueprint for sustainability in construction waste management.





THANK YOU



AND LET'S VALORISE
SUSTAINABLE
CONSTRUCTION TOGETHER